

# NYS Efficiency Grants Approved and Awarded to Erie County through the ECFSA

*In 2006, NYS established an Efficiency Incentive Grant Program (administrated through the ECFSA) commencing with Erie County's 2006 fiscal year. The County's role was to develop and submit to the ECFSA, plans for achieving recurring savings through innovations and re-engineering. Since 2006, subject to appropriations from NYS, the ECFSA Board of Directors have awarded and funded Erie County over \$17 million in efficiency grants to support County cost saving activities and initiatives. Below is a listing of the grants awarded and funded to Erie County.*

- 1. Alternatives to Incarceration**  
**Approved – September 28, 2006**  
**Amount – \$169,000**  
This efficiency grant of \$169,000 covered the costs of a study entitled Alternatives to Incarceration.
- 2. Risk Management Gap Analysis**  
**Approved – October 22, 2007**  
**Amount – \$25,000**  
This efficiency grant of \$25,000 covers the cost of a gap analysis of the County's current risk management policies and procedures and related training. The analysis will be conducted by Great Lakes Environmental & Safety Consultants.
- 3. Master Plan for Space Consolidation and Relocation**  
**Approved – January 11, 2007**  
**Amount – \$250,000**  
This efficiency grant of \$250,000 covers the first stage of developing a Master Plan for Space Consolidation and Relocation.
- 4. Electronic Monitoring of Defendants**  
**Approved – January 11, 2007**  
**Amount – up to \$515,000**  
This efficiency grant of up to \$515,000 is to cover the costs of electronic monitoring of defendants during pre-trial County supervision period. The grant will allow the County to purchase 135 electronic monitoring devices and 50 global positioning system units along with contractual services for electronically monitoring defendants. *Note: \$442,000 of this grant was repurposed on December 21, 2012 for the CSEA Local 815 corrections officer's unit contract settlement.*
- 5. Space Utilization Position**  
**Approved – February 7, 2008**  
**Amount - \$160,000**  
This efficiency grant of \$160,000 funds the cost to hire a Director of Space Utilization in the County Executive's Office for one year.

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6. **Six Sigma Office Establishment**  
**Approved – February 7, 2008**  
**Amount - \$200,000**

This efficiency grant of \$200,000 covers the cost for the creation of a Six Sigma Office within the County Executive’s Office. The office is to be staffed by a full-time Director of Six Sigma Implementation for one year.
7. **County Clerk and County Attorney Space build-out**  
**Approved-July 15, 2008**  
**Amount-\$1,772,000**

This efficiency grant of \$1,772,000 000 to be used for the purpose of funding build-out to relieve the county clerk and county attorney of outside vendor rental costs. *Note: \$22,654 of this grant was repurposed on December 21, 2012 for the CSEA Local 815 corrections officer’s unit contract settlement.*
8. **Erie County Sheriff Patrol Vehicles**  
**Approved-July 15, 2008**  
**Amount-\$750,000**

This efficiency grant of \$750,000 was awarded to the County to fund Sheriff’s Vehicle purchases. The ECFSA anticipates that this purchase will result in the savings indicated by Erie County and enhance public safety in replacing cars with extremely high mileage and propensity for breaking down while in service.
9. **Six Sigma Training Phase I**  
**Approved – April 11, 2008**  
**Amount - \$120,000**

This efficiency grant was approved for the initial County employee training of the Six Sigma rollout initiative. *Note: \$10,916 of this grant was repurposed October 26, 2012 for the “fleet vehicle replacement grant”.*
10. **Space Utilization**  
**Approved –September 15, 2008**  
**Amount-\$160,000**

This efficiency grant in the amount of \$160,000 is for the continuation of the Space Utilization Director position for 2009.
11. **Global Positioning System**  
**Approved-September 15, 2008**  
**Amount-136,000**

This efficiency grant in the amount of \$136,000 is awarded to the County to purchase GPS systems as an efficiency and cost savings measure for DPW’s maintenance vehicle fleet. *Note: \$846 of this grant was repurposed on December 21, 2012 for the CSEA Local 815 corrections officer’s unit contract settlement.*

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12. **Six Sigma Training**  
**Approved –September 15, 2008**  
**Amount-\$350,575**

This efficiency grant in the amount of \$350,575 for Six Sigma training authorizes Erie County to enter into contract with the University at Buffalo and/or Canisius College to perform that training for 2008 and 2009. *Note: \$18,473 of this grant was repurposed on October 26, 2012 for the “fleet vehicle replacement” grant initiative.*
13. **Six Sigma Implementation Staffing**  
**Approved-September 15, 2008**  
**Amount-\$163,334**

This efficiency grant in the amount of \$163,334 is for the continuation of the Six Sigma Director position for the year 2009. *Note: \$3,587 of this grant was repurposed on December 21, 2012 for the CSEA Local 815 corrections officer’s unit contract settlement.*
14. **Buffalo and Erie County Library**  
**Approved- February 4, 2009**  
**Amount-\$1,718,343**

This efficiency grant was awarded to the Buffalo and Erie County Library to implement RFID technology to decrease the amount of time spent on material handling at each of its 37 locations. Automatic identification technology is encoded in a smart label. *Note: \$314,107 of this grant was repurposed on October 28, 2014 for the Library CSEA and Library Associates contract settlement grant.*
15. **NYSNA**  
**Approved-February 4, 2009**  
**Amount- \$570,000**

This efficiency grant in the amount of \$570,000 is for the funding the settlement of the NYSNA contract.
16. **Caseload Explorer**  
**Approved-February 4, 2009**  
**Amount-\$143,000**

This efficiency grant in the amount of \$143,000 is for the purchase of Caseload Explorer technology to install and optimally utilize Caseload Explorer, a probation caseload management system to reengineering workflow to save staffing and increase revenues.
17. **Personnel Office Civil Services Automation**  
**Approved-March 25, 2009**  
**Amount-\$60,000**

This efficiency grant was approved for funding a computerized solution implementation that would allow all jurisdictions to report civil service actions in a web based electronic format. Personnel Department would have all Civil Service Roster Cards scanned into an electronic format.

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18. **Six Sigma**  
**Approved – May 5, 2009**  
**Amount - \$163,334**  
This efficiency grant was approved for the 2010 Six Sigma director salary. *Note: \$1,485 of this grant was repurposed on October 26, 2012 for the “fleet vehicle replacement” grant initiative.*
19. **Space Utilization**  
**Approved-May 5, 2009**  
**Amount-\$160,000**  
This efficiency grant in the amount of \$160,000 is for the continuation of the Space Utilization Director position for 2009.
20. **Six Sigma**  
**Approved-May 5, 2009**  
**Amount-\$152,662**  
This efficiency grant awarded in the amount of \$152,662 is for 2010 Six Sigma training. *Note: \$15,098 of this grant was repurposed on October 26, 2012 for the “fleet vehicle replacement” grant initiative.*
21. **Thin Client Technology Study**  
**Approved-May 5, 2009**  
**Amount- \$75,000**  
This efficiency grant in the amount of \$75,000 to be used for the purpose of funding an overall information technology plan to be forwarded to the ECFSA. *Note: \$75,000 of this grant was repurposed on October 26, 2012 for the “fleet vehicle replacement” grant initiative.*
22. **Thin Client Technology**  
**Approved-September 21, 2009**  
**Amount-\$1,685,000**  
This efficiency grant, the Thin-client deployment for Erie County, represents an alternative to the annual investment necessary to maintain the current computerized environment. *Note: \$1,185,726 of this grant was repurposed on October 26, 2012 for the “fleet vehicle replacement” grant initiative and \$499,274 of this grant was repurposed on December 23, 2010 for the Controllers Group accounting and audit staff retention.*
23. **Real Property Tax Map Conversion**  
**Approved-September 21, 2009**  
**Amount-174,932**  
This efficiency grant will migrate the County’s Auto Cad system to a more efficient GIS based system using advanced technology to save County dollars.

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24. **AFSCME Retroactive Bonus Payments**  
**Approved-December 4, 2009**  
**Amount-\$2,449,077**  
This efficiency grant provides \$2,449,077 to Erie County, the Erie county libraries, and Erie Community College for bonus payments to AFSCME members required in final ratification of the negotiated labor contract.
25. **Erie County Vehicle Replacement**  
**Approved-December 4, 2009**  
**Amount- \$850,000**  
This is the first of three efficiency grants that provide for the purchase of more efficient and more task appropriate fleet vehicles to achieve recurring savings over the life of the vehicles.
26. **Automatic Vehicle Locators**  
**Approved- June 29, 2010**  
**Amount-\$150,000**  
This efficiency grants provides \$150,000 for the purchase of AVL Systems as a efficiency and cost savings measure.
27. **Erie County Vehicle Replacement**  
**Approved-June 29, 2010**  
**Amount- \$2,550,000**  
This efficiency grant is the 2<sup>nd</sup> of three grants that provides the County money to be used to fund the second, third and fourth year of a \$3,400,000 4-year phased-in initiative.
28. **Buffalo and Erie County Library**  
**Approved- June 29, 2010**  
**Amount-\$1,044,797**  
This efficiency grant was awarded to the Buffalo and Erie County Library to complete the implementation of RFID technology to decrease the amount of time spent on material handling at each of its 37 locations. Automatic identification technology is encoded in a smart label. This will reduce staff work hours required to handle library materials.
29. **Six Sigma Staffing**  
**Approved- June 29, 2010**  
**Amount- \$ 163,334**  
This efficiency grant allocates up to \$163,334 in efficiency-grant funding for the County to subsidize the Six Sigma Director's salary for 2011. *Note: \$60,731 of this grant was repurposed on October 26, 2012 for the "fleet vehicle replacement" grant initiative.*
30. **Six Sigma Training**  
**Approved-June 29, 2010**  
**Amount- \$66,259**  
This efficiency grants allocates up to \$66,259 to the County to be used for the purpose of funding its Six Sigma training for 2011 and that allowable expenses for this grant not include travel expenses. *Note: \$59,870 of this grant was repurposed on October 26, 2012*

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for the “fleet vehicle replacement” grant initiative and \$6,389 was repurposed for the CSEA Local 815 corrections officer’s unit contract settlement.

**31. Collections Unit**

**Approved-December 23, 2010**

**Amount-\$149,527**

This efficiency grant allocates \$149,527 to the County to be used for the purpose of funding accounting positions that were previously deleted.

**32. County Auditors**

**Approved-December 23, 2010**

**Amount-\$489,534**

This efficiency grant allocates \$489,534 to the County to restore the senior auditor, three staff auditors and two accountant auditor positions deleted from the 2011 Budget.

**33. County Vehicles**

**Approved –October 26, 2012**

**Amount-\$1,427,300**

This efficiency grant is the 3<sup>rd</sup> grant designated to fund the purchase of County fleet vehicles and heavy equipment. This grant re-appropriates previously approved monies from the Thin Client Technology and Six Sigma grants that have not been utilized.

**34. CSEA Local 815 Corrections Officers Unit Contract Settlement**

**Approved-December 21, 2012**

**Amount-\$1,200,000**

This efficiency grants allocates \$1,200,000 to Erie County to fund the County’s settlement of the lapsed contract with CSEA Local 815. *Note: These funds were re-purposed from various other unused efficiency grant balances.*

**35. Library Contract Incentives**

**Approved – October 28, 2014**

**Amount - \$317,107**

This efficiency grant was awarded to the Erie County Library for contract settlement with the Library CSEA and Library Associates unions.